Valuers must constantly improve their know-how and approach to valuation. Valuation must remain attractive to young people. I believe detailed discussions among valuers and passion to raise the bar will be the key drivers of a change.
What area(s) of valuation do you specialise in?

Business valuation, valuation for litigation purposes, transfer pricing.

Can you summarise your day job and/or other relevant standard-setting activities?

I am Deloitte valuation leader for Central Europe and also President of the European Chapter of the American Society of Appraisers (ASA).

Why did you put yourself forward to join the Board?

Because I wanted to contribute to the profession and help to increase quality in valuation work carried out by professionals around the world. I felt it was important to participate in order to share the issues faced by smaller countries in Europe when it comes to developing robust valuation approaches.

What are the characteristics of the Board that you think enable it to develop and set standards effectively?

There is an open discussion among members. All members are willing to contribute their time and knowledge and, ultimately, they really care about creating something useful for the valuation community.

What area(s) of valuation do you specialise in?

Business valuation, valuation for litigation purposes, transfer pricing.

5

What are some of the emerging areas/specific issues that you think the Board will be interested in considering in the near future?

Overlap with transfer pricing might be interesting, as well as practical guidance regarding valuation in a globalised world and other hot topics.

6

In what ways do you think the valuation profession has grown/matured since you started your own career?

Users of valuations (and all other professionals that interact with valuation information) have increased their valuation knowledge significantly over recent years. There is also much greater, and richer supporting data, which is easily available to support the valuation process.

7

Thinking about the geographic market you are based in; how well established is the valuation profession?

It is applicable to many countries in Central and Eastern Europe:
1. The valuation community is fragmented. There is no strong VPO offering for business valuation.
2. Valuation professionals lack guidance and instant push to improve.

8

Thinking about the area of valuation you are interested in; how well established is it globally?

Since capital is global, business valuation is, and needs to be, global as well.

9

How/in what ways do you think the valuation profession needs to evolve to achieve greater impact in the future?

Valuers must constantly improve their know-how and approach to valuation. They must also present their work in a way, which is required by their clients and users of valuation. Last but not least, valuation must remain attractive to young people. I believe detailed discussions among valuers, global standards, and passion to raise the bar will be the key drivers of a change.

10

How can IVS make a difference to valuers and the clients they work with?

IVSC can educate users of valuations and regulators on many fronts. Debates on key topics, consultation and agreed standards will be appreciated right across the globe.

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